

SnapStats™ VANCOUVER WESTSIDE DECEMBER 2013

Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats™	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	0.00%
300,001 – 400,000	0	0	0.00%
400,001 – 500,000	0	0	0.00%
500,001 – 600,000	1	0	0.00%
600,001 – 700,000	1	0	0.00%
700,001 – 800,000	0	0	0.00%
800,001 – 900,000	0	0	0.00%
900,001 – 1,000,000	1	0	0.00%
1,000,001 – 1,250,000	7	3	42.86%
1,250,001 – 1,500,000	15	7	46.67%
1,500,001 – 1,750,000	31	9	29.03%
1,750,001 – 2,000,000	40	8	20.00%
2,000,001 – 2,250,000	27	18	66.67%
2,250,001 – 2,500,000	58	13	22.41%
2,500,001 – 2,750,000	47	16	34.04%
2,750,001 – 3,000,000	56	3	5.36%
3,000,001 – 3,500,000	53	9	16.98%
3,500,001 – 4,000,000	65	10	15.38%
4,000,001 – 4,500,000	28	7	25.00%
4,500,001 – 5,000,000	25	0	0.00%
5,000,001 & Greater	70	8	11.43%
TOTAL	525	111	21.14%

2 Bedrooms & Less	15	7	46.67%
3 to 4 Bedrooms	150	46	30.67%
5 to 6 Bedrooms	281	46	16.37%
7 Bedrooms & More	79	12	15.19%
TOTAL	525	111	21.14%

SnapStats™ Median Data	November	December	Variance
Inventory	686	525	-23.47%
Solds	137	111	-18.98%
Sale Price	\$2,290,000	\$2,468,000	7.77%
Sale Price SQFT	\$708	\$796	12.43%
Sale to List Price Ratio	95.5%	95.7%	0.21%
Days on Market	37	47	27.03%

Community STATS HOUSES (DETACHED)

SnapStats™	Inventory	Sales	Sales Ratio*
Arbutus	33	8	24.24%
Cambie	34	4	11.76%
Dunbar	59	18	30.51%
Fairview	0	0	0.00%
Falsecreek	0	0	0.00%
Kerrisdale	42	12	28.57%
Kitsilano	29	5	17.24%
Mackenzie Heights	21	4	19.05%
Marpole	41	8	19.51%
Mount Pleasant	0	0	0.00%
Oakridge	9	2	22.22%
Point Grey	52	10	19.23%
Quilchena	18	3	16.67%
SW Marine	17	6	35.29%
Shaughnessy	57	14	24.56%
South Cambie	15	2	13.33%
South Granville	69	9	13.04%
Southlands	18	6	33.33%
University	11	0	0.00%
TOTAL	525	111	21.14%

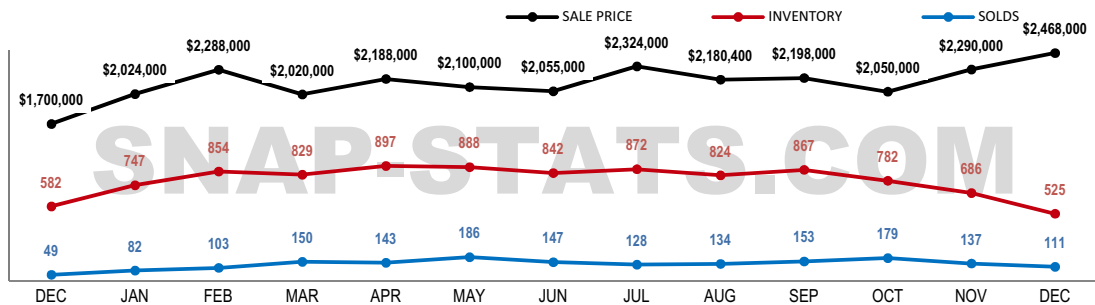
*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

SnapStats™ ▷ Summary DETACHED

- Official Market Type Westside Detached: Sellers market at 21% Sales Ratio average (20% is a Balanced market)
- Homes are selling on average 4% below list price
- Most Active Price Band* +/- \$2 mil: \$1.25 mil to \$1.5 mil (47% Sales Ratio); \$2 mil to \$2.25 mil (67% Sales Ratio)
- Buyers Best Bet* +/- \$2 mil: Homes \$1.75 to \$2 mil; \$2.75 to \$3 mil, Cambie, S. Cambie, S. Granville and 5 plus bedrooms
- Sellers Best Bet*: Selling homes in Dunbar, SW Marine, Southlands and up to 2 bedroom properties

* With a minimum inventory of 10 where possible

SnapStats™ ▷ 13 Month Market Trend DETACHED



SnapStats™ ▷ Compliments of Your Name Here

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